

FRIEND OF THE EARTH ANNUAL ROYALTIES PRICE LIST - 2023

This price list applies to **new contracts only**

All prices are net, not including VAT, to be added when due

Audit costs are NOT INCLUDED in this pricelist- **They may be quoted apart ON REQUEST**

Product: product of any size, packaging and brand from the same species.

Revenue: total company revenue of the previous year



PRODUCERS and/or CONTRACT MANUFACTURER WITH OWN BRAND/S

| Total Company Annual Revenue (Euro €) | 0-100.000 | 100.001-250.000 | 250.001-500.000 | 500.001-1MM | 1MM-5MM | 5MM-10MM | 10MM-25MM | 25MM-50MM | 50MM-100MM | 100MM-250MM | 250MM-500MM | 500MM-1bn | >1bn |
|---|-----------|-----------------|-----------------|-------------|---------|----------|-----------|-----------|------------|-------------|-------------|-----------|---------|
| 1 to 4 products (species). Rate per product | 500 | 1.000 | 1.250 | 1.500 | 2.000 | 2.500 | 3.500 | 5.500 | 7.000 | 9.000 | 14.500 | 24.500 | 29.500 |
| 5 to 10 products (species). 20% discount. Rate per products | 400 | 800 | 1.000 | 1.200 | 1.600 | 2.000 | 2.800 | 4.400 | 5.600 | 7.200 | 11.600 | 19.600 | 23.600 |
| More than 10 products (species). Forfait total rate | 4.000 | 8.000 | 10.000 | 12.000 | 16.000 | 20.000 | 28.000 | 44.000 | 56.000 | 72.000 | 116.000 | 196.000 | 236.000 |

RETAILERS (per Country of sale)

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| 1 ÷ 10 product (species) carrying Friend of the Earth logo: rate each product | 1.000 € |
| ≥ 11 products (species): forfait rate | 10.000 € |